

June 11, 2015

AEE Member Company Statements About Florida Advanced Energy Market

“As the nation’s leading electric vehicle charging network, ChargePoint is witnessing firsthand the tremendous growth in Florida’s advanced transportation market, and we’re thrilled by the ongoing growth potential for EVs in the Sunshine State as drivers continue transitioning away from fossil fuels,” said Dimitrios Papadogonas, VP of Marketing at **ChargePoint**. “Demand for EVs will continue to increase as automakers roll out new electric models and as consumers realize the unparalleled performance, efficiency and sustainability these cars offer. Florida is well positioned to capitalize on this fast-growing sector and with more than 1,200 EV charging ports on our network alone, the state has already taken significant steps toward becoming an advanced transportation leader.”

“Since 2008, EnerNOC’s software and services have helped Tampa Electric to deliver significant energy savings to their customers while helping the utility manage peak power needs,” said Tim Healy, Chairman and CEO of **EnerNOC**. “Through technologies like demand response, which is available now and ready to deploy across the state of Florida, we’ve helped many utilities nationwide engage their commercial and industrial customers.”

“As this report shows, Florida has tremendous opportunity for solar power given its abundant resources and growing demand,” said Tim Rebhorn, Senior Vice President of Business Development for the Americas for **First Solar, Inc.** the largest U.S. solar module manufacturer and provider of integrated solar solutions. “First Solar has considerable experience working with utilities to develop economically competitive utility-scale solar PV systems that provide reliable peaking power, and we see tremendous opportunity for project development, construction jobs and creation of valuable solar generation assets.”

"Our Orlando renewable biogas facility demonstrates that we can convert tons of organic wastes that would otherwise be dumped into landfills into thousands of hours of clean energy for our communities," said Kathleen Ligocki, CEO, **Harvest Power**. "This marquee project proves to municipal waste managers that they can recycle their organic wastes, transform them into valuable clean power and stabilize long term costs for their rate payers while creating new economy jobs for Floridians."

“We understand the important role energy plays in our economy and are pleased to be working with leading utilities to ensure safe and reliable energy delivery in Florida and around the country,” stated Prasanna Venkatesan, **Landis+Gyr's** President and CEO for the Americas. “Through the application of communication, sensing and analytical technologies we help utilities operate the distribution grid most efficiently in this time of changing business models and renewable energy integration.”

“We see huge growth opportunity across the state of Florida, as companies, homeowners, government agencies and schools, seek to reduce their energy costs with more efficient lighting solutions - both indoors and outdoors,” said John Pouland, VP Government Affairs & Solutions, **Philips Electronics North America**. “Today, Philips has a strong presence in Florida with more than 500 employees in Winter Park, Gainesville, Boca Raton, Melbourne and Orlando - and we look forward to doing more.”

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