

# Advanced Energy Works for California

Leah Okrainsky is a program operations analyst at Stem, where she is responsible for the day-to-day operations, performance reporting, and analysis for Stem's eight utility contracts. Prior to joining Stem in 2017, Leah interned at EnerNOC improving utility data operations, and at the data center design firm Integrated Design Group where she conducted mechanical engineering design and analysis. She graduated with a B.S. in mechanical engineering from Northeastern University in Boston.

Stem, headquartered in Millbrae, creates innovative technology services that transform the way energy is distributed and consumed. Stem builds, owns, and operates customer-sited energy storage, powered by its proprietary artificial intelligence (AI). AI optimizes the timing of energy use and facilitates consumers' participation in energy markets, yielding economic and societal benefits while modernizing the grid.

These systems, when not needed onsite to reduce customers' energy bills with demand charge management, form "virtual power plant" networks that perform utility- and grid-facing services. For example, Stem currently has over 100 systems participating in a virtual power plant providing local capacity in the highly congested West Los Angeles Basin under an 85 MW contract for Southern California Edison. Stem's network of energy storage systems help customers manage their energy costs while providing a non-wires alternative for utilities and grid operators at less cost to ratepayers.

## Advanced Energy Works

A movement of advanced energy workers and supporters to make advanced energy grow, create millions of jobs, and strengthen our economy in communities across America.

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## LEAH OKRAINSKY

**Stem, Inc.**

Program Operations Analyst  
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"For me, it's exciting working with intelligent and driven people in the storage and renewable energy industries who are contributing to grid modernization while also solving energy crises."

- LEAH OKRAINSKY, STEM, INC.



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