

# Advanced Energy Works for Florida

Mary-Suzanne Powell leads the Energy Solutions group for Johnson Controls, Inc., with profit and loss responsibility for Florida, Georgia, Alabama, and Puerto Rico. Her team develops energy saving performance contracts that utilize cutting edge technology and customized financing structures for commercial, health care, government, higher education, K-12, and industrial clients. The Florida market is booming as clients seek to use energy more efficiently and find innovative ways to condition their spaces based on building occupant requirements, weather, and sources of energy — all with a positive economic and environmental impact.

Mary-Suzanne has more than 20 years of experience in Southern Florida and the mid-Atlantic, with JCI and other leading companies in building energy management. She is on the board of the Economic Council of Palm Beach County. She earned her degree in economics and international relations from the University of Virginia.

Johnson Controls employs 150,000 people worldwide, with 1,000 in Florida, and growing rapidly. JCI is hiring Energy Solutions staff in the Southeast, and Florida in particular, in engineering, project development, funding, project management, measurement and verification, and sales. In 2018, the company was again recognized as one of the World's Most Ethical Companies by Ethisphere.

## Advanced Energy Works

A movement of advanced energy workers and supporters to make advanced energy grow, create millions of jobs, and strengthen our economy in communities across America.

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## MARY-SUZANNE POWELL

**Johnson Controls, Inc.**

Area General Manager, Energy Solutions  
Miami

**“One of the most exciting things about working for Johnson Controls is the opportunity to be a part of a global technology company that is working to help the world run smoothly and safely.”**

**- MARY-SUZANNE POWELL  
JOHNSON CONTROLS, INC.**



**ADVANCED  
ENERGY  
ECONOMY**