

Advanced Energy Works for Minnesota

Matt Gates has over 28 years of experience in the HVAC industry, gaining deep knowledge of HVAC Controls, Energy Savings Performance Contracting, and Building Energy Management Systems. In his role, Matt manages a portfolio of Building Energy Management Systems (BEMS) solutions-and leads efforts in North America to commercialize new and differentiated Intelligent Services, which provide energy management systems and services that facilitate monitoring, analysis, alerts, reporting, tracking and data visualization.

Over the course of Gates' 13 years with Trane, he has held the positions of vice president of energy management services – global services, vice president of contracting solutions – global services, direct sales leader, and contracting solutions leader for Trane's central territory.

A brand of Ingersoll Rand, Trane is a leading global provider of indoor comfort solutions and services. Trane offers a broad range of energy-efficient heating, ventilation and air conditioning (HVAC) systems; dehumidifying and air cleaning products; service and parts support; advanced building controls and financing solutions. Trane's systems and services have leading positions in premium commercial, residential, institutional and industrial markets. The company has over 12,500 North American employees.

Advanced Energy Works

A movement of advanced energy workers and supporters to make advanced energy grow, create millions of jobs, and strengthen our economy in communities across America.

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MATT GATES

Trane

Director of Intelligent Services Offers
St. Paul

"Helping our clients provide that environment in a sustainable, energy efficient and reliable way makes me very proud of the work that my Trane team and I do."

- MATT GATES, TRANE



**ADVANCED
ENERGY
ECONOMY**